

Arizona Industrial Properties

BROKER INCENTIVE PROGRAM TENANT INCENTIVE PROGRAM

Arizona Industrial Properties is pleased to announce our Broker and Tenant Incentive Program for all properties owned by Arizona Industrial Properties. In addition to our **FULL 5% COMMISSION**, we will be offering the following:

BROKER

- **\$.50 PER SQUARE FOOT BONUS**, to the procuring broker, for a minimum three (3) year lease transaction signed by August 31, 2002.
- Bonus to paid in cash or travel voucher.

TENANT

- Arizona Industrial Properties will offer a **5% REDUCTION** on all rental rates listed on our attached Availability Summary for a transaction signed by August 31, 2002.
- Minimum three (3) year lease transaction.

*A win/win opportunity for the Broker and the Tenant.



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5% Commission - Flat Lease Rates - No CAM's

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